



**eurotux**

— 25 YEARS —

**25 YEARS**  
OF EXCELLENCE

**25**

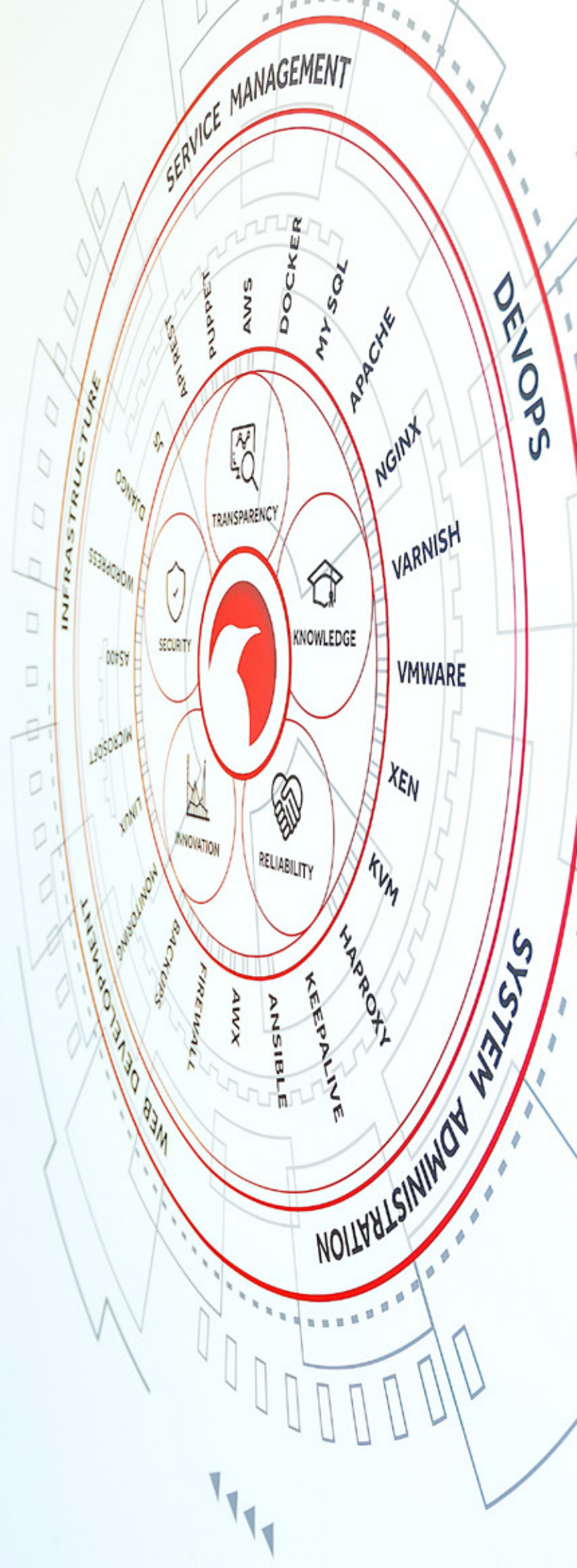
**DRIVEN BY TRUST,  
BUILT FOR THE FUTURE**



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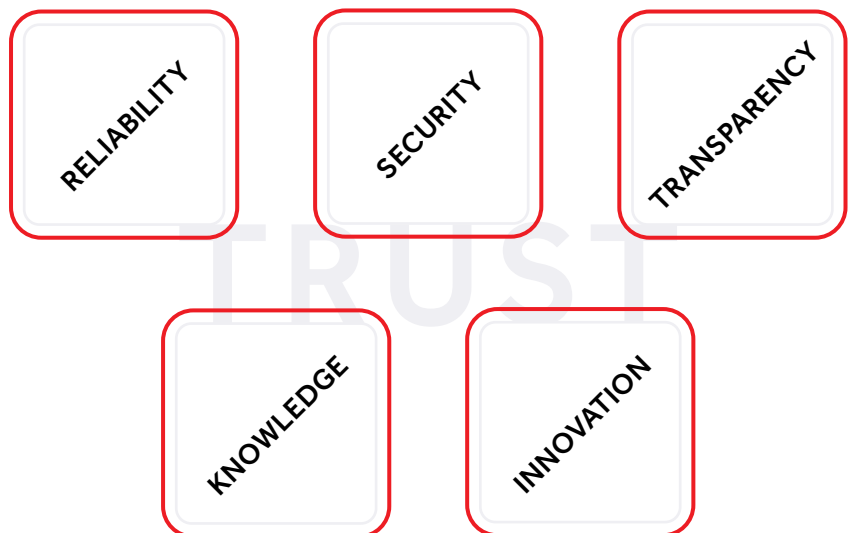




# MISSION

Eurotux is dedicated to analysing, designing, developing, and delivering comprehensive IT solutions that prioritise security, reliability, and transparency for our clients.

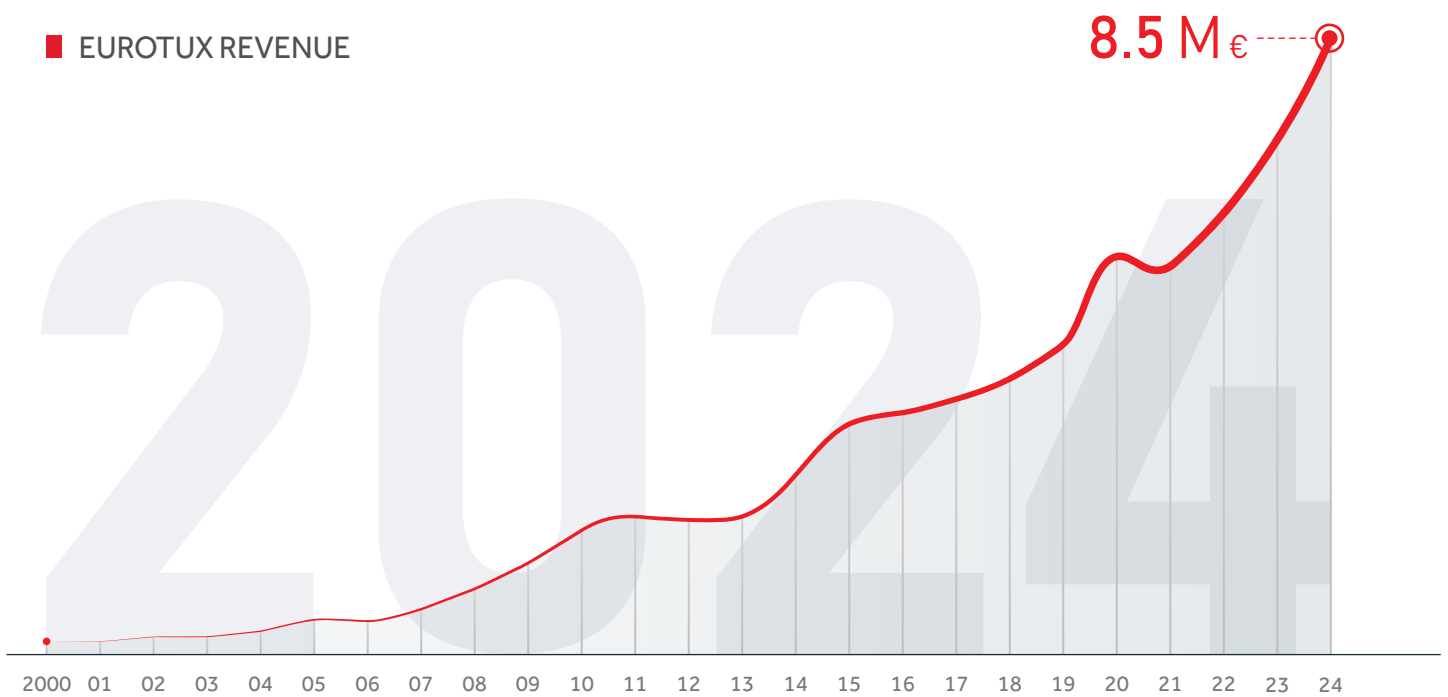
# VALUES



Eurotux was founded in 2000 by a group of University of Minho faculty members in partnership with the investment firm Pinheiro Coutinho SGPS.



# REVENUE AND FINANCIAL RESULTS



**NOTE:**  
The figures provided exclusively pertain to Eurotux's operations in Portugal.





# PERFORMANCE INDICATORS

Values in €	2024*	2023	2022	2022/2024 Variation
Turnover	8 437 497,54 €	6 774 789,79 €	6 000 077,15 €	40,62%
Percentage of International Turnover	2,26%	5,08%	3,93%	
EBITDA	1 296 092,92 €	948 183,31 €	1 009 061,76 €	28,45%
EBITDA as a Percentage of Turnover	15,36%	14,00%	16,82%	
Net Profit	1 018 924,42 €	754 169,81 €	775 395,22 €	31,41%
Net Profit as a Percentage of Turnover	12,08%	11,13%	12,92%	
Financial Autonomy (equity as a percentage of total assets)	55,08%	54,47%	51,01%	
Net Debt to EBITDA Ratio	-0,04	-0,48	-0,42	

\*Provisional figures

**NOTE:**

These indicators only account for Eurotux's operations in Portugal.



# SUSTAINABILITY



At Eurotux, business ethics have always been at the heart of what we do. Since we began in 2000, we've been committed to running our operations with integrity, transparency, and respect for everyone we work with.

Sustainability is a shared responsibility, and over the years, we've evolved to make it an integral part of our business. For us, it's not just about doing the right thing—it's about making decisions that help build a fairer and more sustainable future for all.

Our commitment is rooted in the 10 Principles of the United Nations Global Compact, which guide us in human rights, labour standards, environmental protection, and anti-corruption. These principles shape our strategy, drive our operations, and influence how we engage with our stakeholders.

We also align our efforts with key **United Nations Sustainable Development Goals (SDGs)** and focus on three core areas:

## Giving Back to the Community



## Putting People First



## Minimising Our Environmental Impact



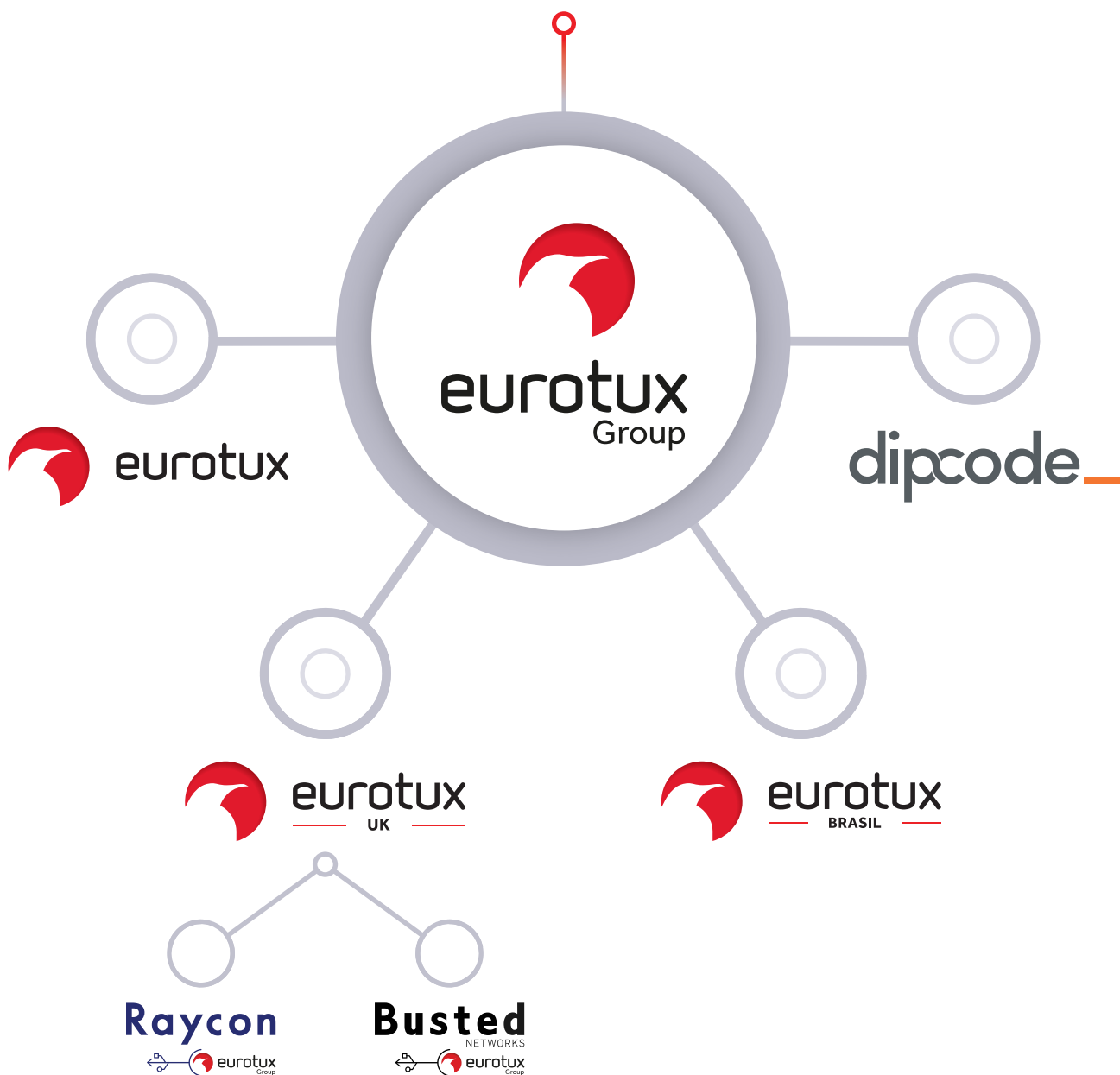
We give back to our community through donations and volunteering.

We prioritise the well-being of our employees by offering health benefits, creating comfortable workspaces, and investing in their development through internships and partnerships with educational institutions. Our commitment to equality drives us to ensure fair opportunities for all.

We've also embraced sustainable practices, including renewable energy and water-efficient solutions. Beyond this, we deliver tech-driven solutions that promote digitalisation and lead initiatives that help develop skills within the technology sector.



# 25 YEARS OF EXCELLENCE



# 25



# OFFICES



## PORTUGAL



## BRASIL



## UNITED KINGDOM





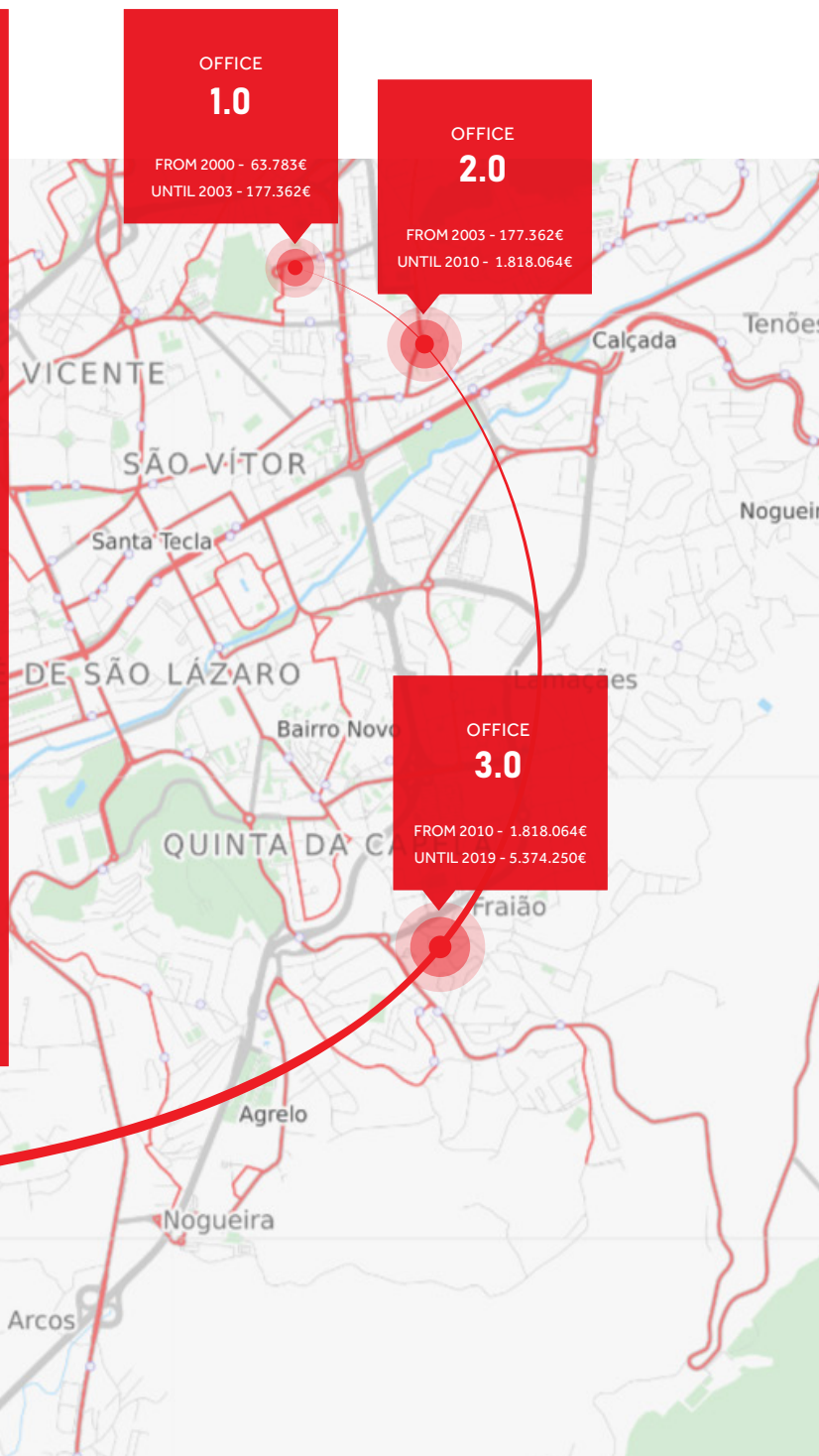


**eurotux**

# OFFICE 4.0 BRAGA

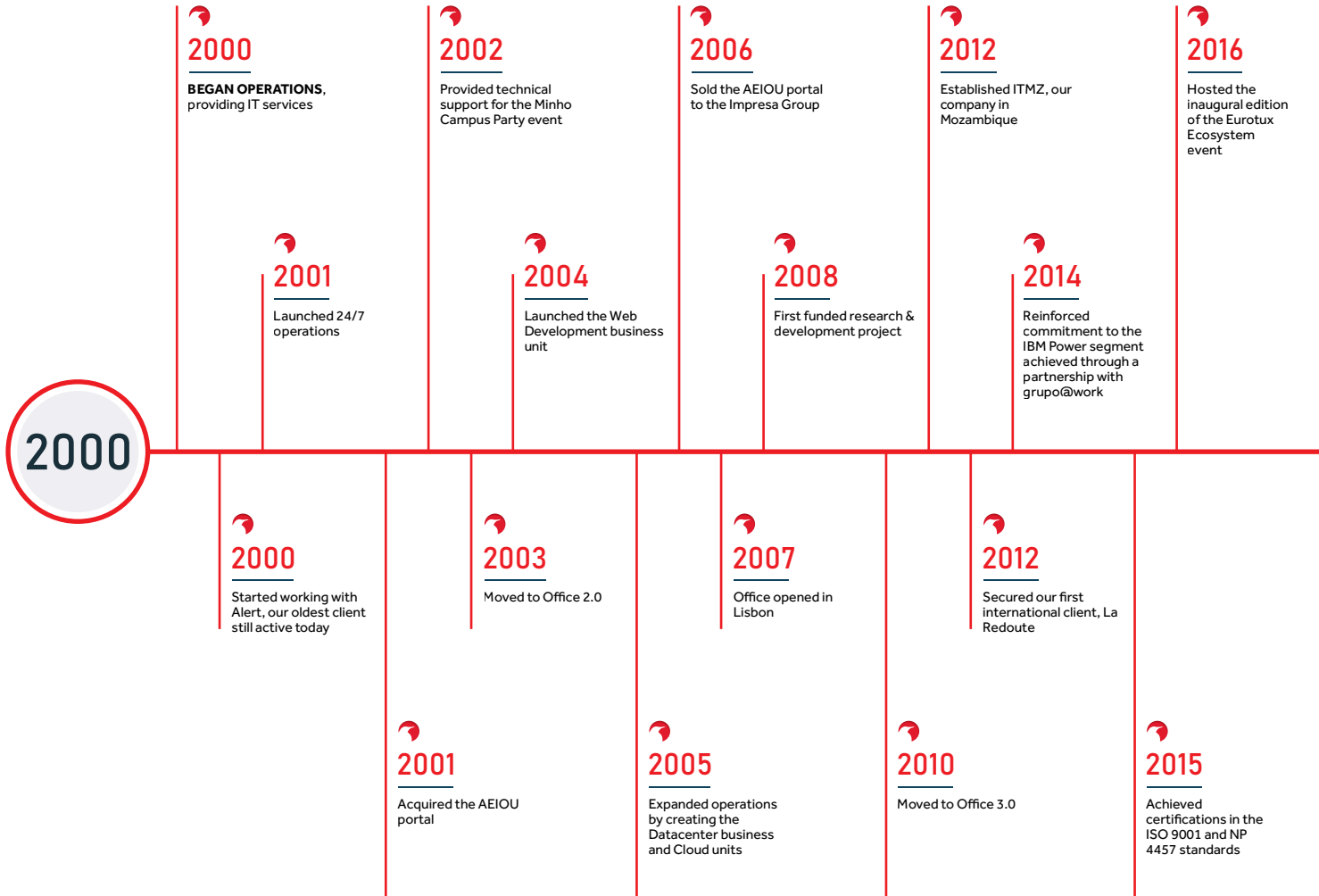
FROM 2000 - 4 441 410.73€ | UNTIL 2024 - 8 437 497,54 €

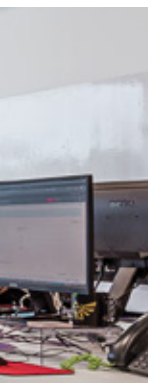
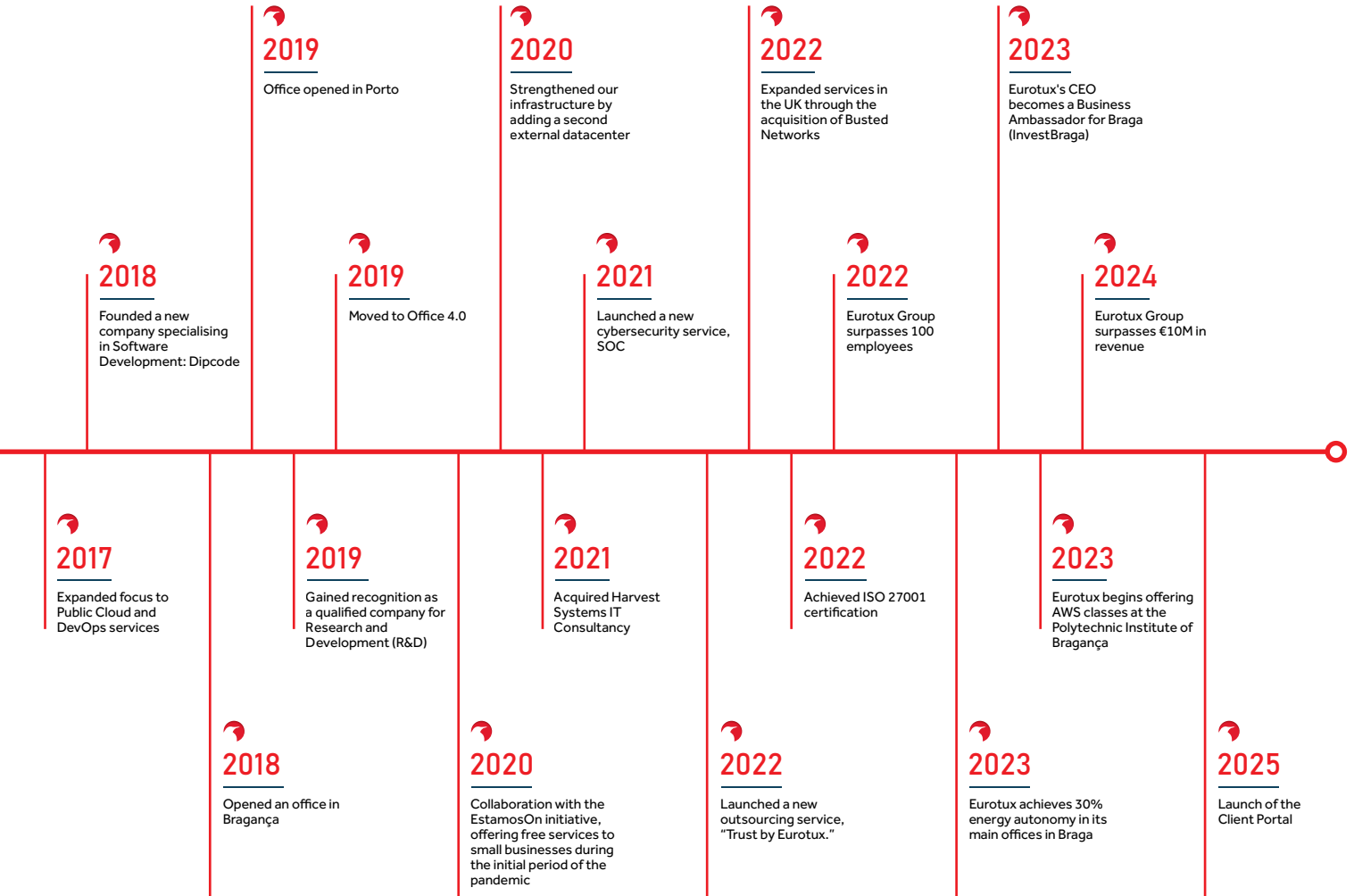
The Eurotux Group's relocation to its new office in Braga, backed by an investment of around one million euros, highlights the Group's confidence in its business growth and its commitment to the well-being of its employees.





# TIMELINE





# 25



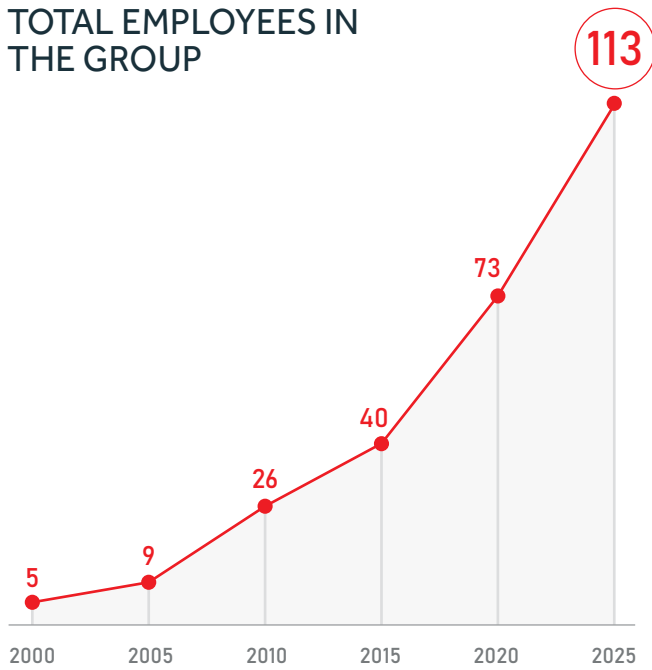
# HUMAN RESOURCES

At Eurotux, our people are our greatest asset and a cornerstone of our business growth.

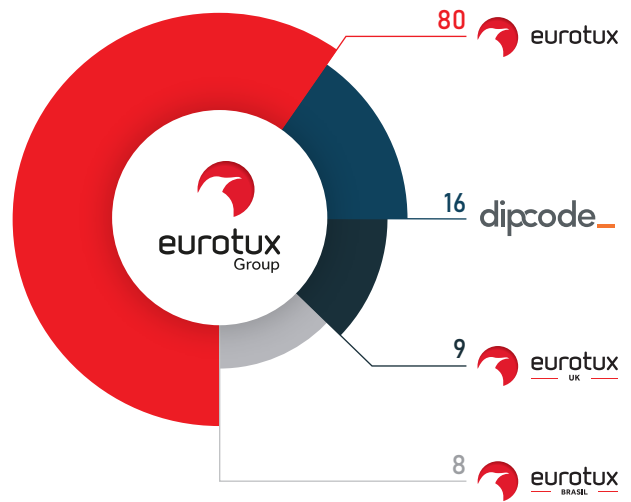
We foster a culture of continuous learning and improvement, where the pursuit of knowledge is part of our teams' everyday mindset.



## TOTAL EMPLOYEES IN THE GROUP

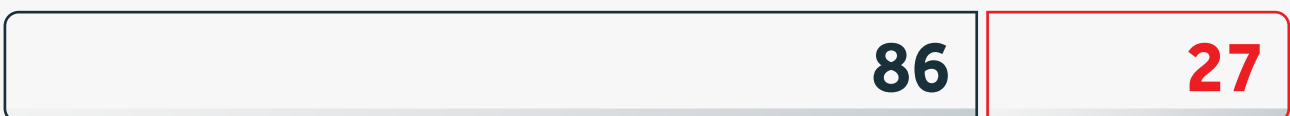


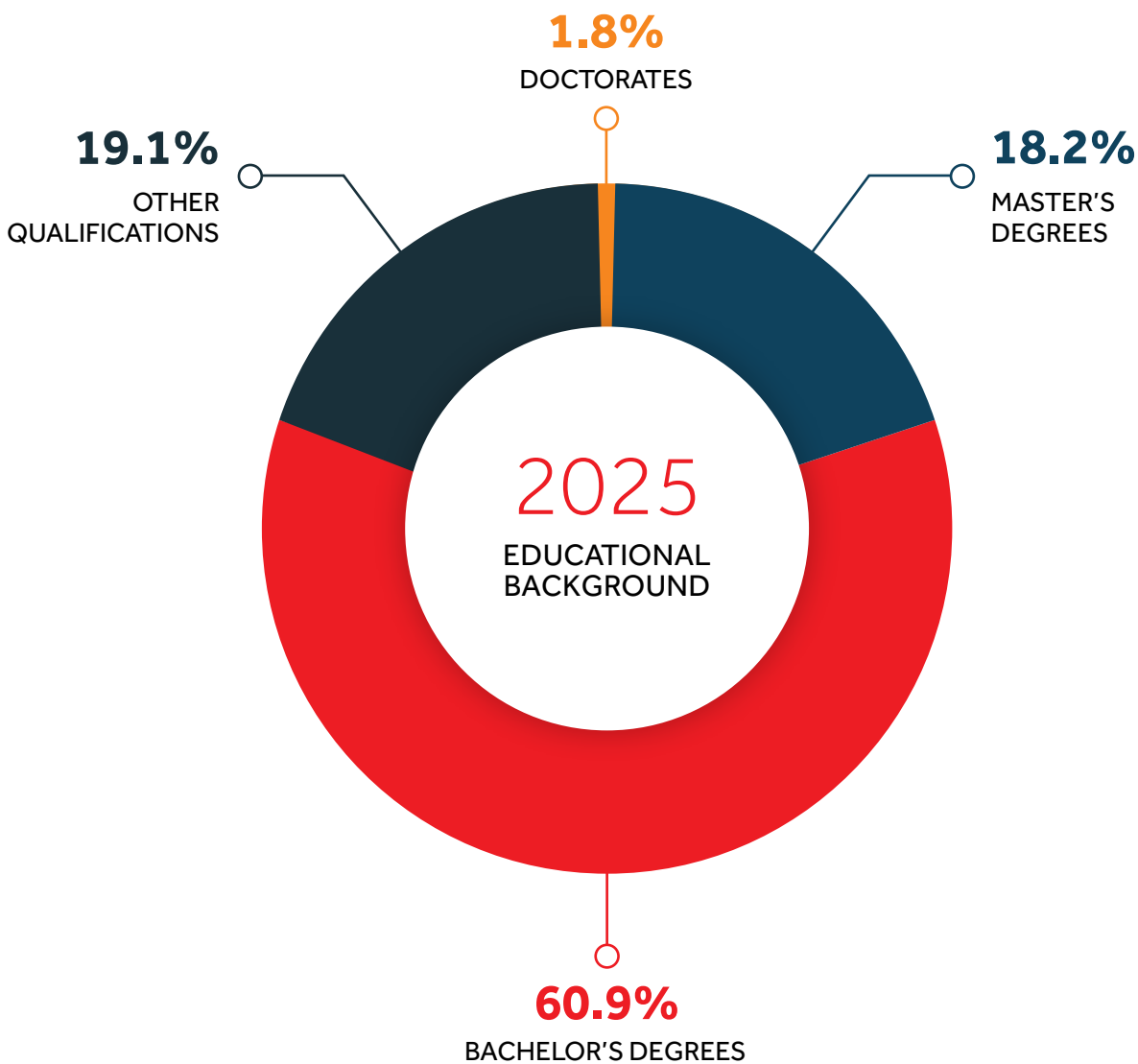
## EMPLOYEES BY COMPANY



## GENDER DISTRIBUTION IN THE GROUP

■ MEN
 ■ WOMEN





THESES COMPLETED BY THE  
EUROTUX GROUP (LAST 3 YEARS):

20

In 2024, Eurotux was recognised by the DCH – International Organisation of Human Capital Managers – as one of the 50 companies most committed to youth development in the Iberian Peninsula and Latin America. To support this mission, we've created a dedicated section on our careers website for IT students, offering practical tips and advice to help them enter this dynamic and fast-paced industry.

Our team of experts consistently exceeds expectations, embracing challenges and delivering innovative, customised solutions. Through this dedication, we build lasting relationships with our clients founded on trust and mutual success.



# RESEARCH AND DEVELOPMENT



At Eurotux, innovation and technology are more than priorities—they're part of who we are. Meeting the growing demands of our clients and staying competitive means that research and development (R&D) is embedded in everything we do. Investing in innovative projects and exploring new solutions has solidified our position as a trusted partner while continuously improving and expanding our services.

## R&D PROJECTS

- **Eurotux Virtual Appliances**  
(projeto NORTE-07-0202-FEDER-002585)
- **Eurotux Application Server Platform**  
(projeto NORTE-07-0202-FEDER-006621)
- **Eurotux Elastic Data Store**  
(NORTE-07-0202-FEDER-024747)
- **Eurotux Flex Deploy System**  
(NORTE-07-0202-FEDER-024748)
- **Cloudanchor (FCOMP-01-0202-FEDER-023151)**  
UH4SP (POCI-01-0247-FEDER-017871)

## TRUSTED EXPERTISE

Eurotux is proud to be recognised by the Agência Nacional de Inovação (National Innovation Agency) as a certified R&D company. This certification highlights our expertise in telecommunications, infrastructure, and ICT for open access to knowledge.

For our clients, this status brings added value: businesses that subcontract R&D services with Eurotux can benefit from tax incentives under SIFIDE (Business R&D Tax Incentive System).



# EUROTUX VALUE PROPOSITION



## A UNIQUE EXPERIENCE IN IT SERVICES



Eurotux strives to go above and beyond to exceed expectations, deliver outstanding results, and ensure complete customer satisfaction.



## EXPERTISE AND COMMITMENT



The Eurotux team comprises highly skilled and dedicated professionals who spare no effort in tackling even the most complex technical challenges.



## INNOVATION AND CONTINUOUS IMPROVEMENT



At Eurotux, innovation and improvement are deeply ingrained in our culture, driving us to continuously improve our IT services and deliver tangible benefits to our clients' businesses.



## TRANSPARENCY AND RELIABILITY



Eurotux fosters close and transparent client relationships, building trust and lasting partnerships.



# SERVICES

## MANAGED SERVICES

Eurotux's Managed Services include comprehensive system monitoring, rapid response to contingency situations, handling client requests based on their needs, and proactive maintenance activities.

These include service status checks, updates, and correcting undesirable behaviours to ensure systems run smoothly and efficiently.

## CLOUD & DEVOPS

Eurotux provides expert support and consultancy services for managing cloud infrastructure and implementing automation projects.

Our Cloud & DevOps services include quality control and the development of CI/CD pipelines, helping clients minimise risks and maximise the benefits of consumption-based cloud infrastructures.



Eurotux offers a comprehensive range of services, including Managed Services, Cloud & DevOps, and a state-of-the-art Security Operations Center (SOC). These services are flexible and can be delivered through projects, consultancy, outsourcing, service contracts, 24/7 monitoring, backups, and disaster recovery.

We leverage both proprietary technologies from leading vendors and reliable, high-performance open source solutions. Since our foundation, we've strongly advocated open source technologies for their transparency, flexibility, and ability to deliver exceptional results.

Businesses today are looking for efficient solutions to tackle complex challenges—whether it's maintaining systems, ensuring security, scaling for growth, staying compliant, managing risks, or driving innovation—all while controlling costs and building trusted long-term partnerships. Eurotux is here to meet these needs with customised solutions designed to fit the unique requirements of each system and infrastructure.

With our focus on innovation, reliability, and expertise, Eurotux has a proven track record of turning the seemingly impossible into achievable results.





## CYBERSECURITY

At Eurotux, we provide trusted and proven services to safeguard your information systems. Our solutions are preventive, scalable, and fully integrated, designed to keep your infrastructure always secure.

Through our **Security Operations Center (SOC)**, we give clients clear, actionable insights into security events and the overall health of their cybersecurity, ensuring a proactive and practical approach to protection.

## OTHER OFFERINGS

## INFRASTRUCTURE

Eurotux partners with leading technology manufacturers to deliver state-of-the-art infrastructure solutions. These solutions are tailored to each client's specific project and are complemented by specialised technical services to ensure all infrastructure requirements are met seamlessly.

## IT OUTSOURCING

Eurotux's IT Outsourcing services are designed to adapt to your unique needs. Whether you need full or partial support, on-site or remote resources, we tailor our approach to fit your business size, industry, and goals, helping you achieve greater efficiency and focus on what matters most.





# CLIENTS

**Eurotux's core business is providing IT solutions and services to various organisations.**

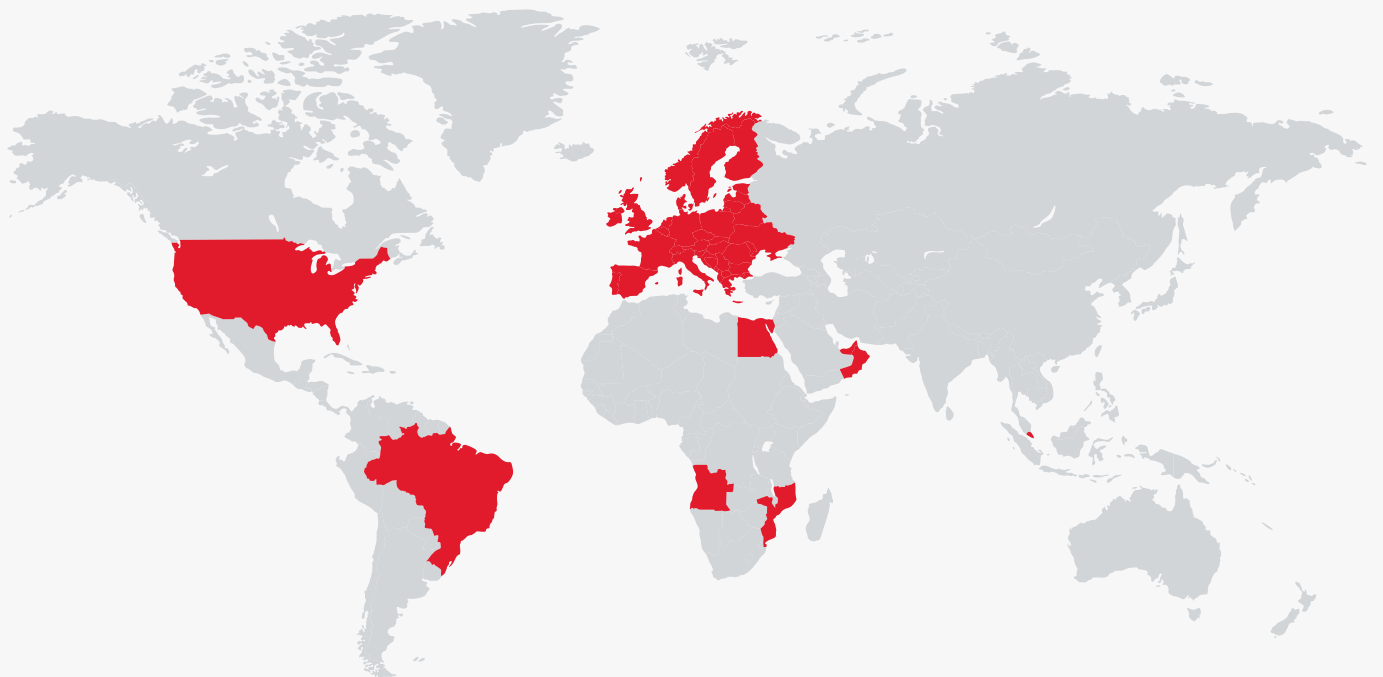
With a diverse portfolio of offerings, Eurotux's services are tailored to the specific needs of different companies, allowing them to focus on their core business while leaving their IT management to Eurotux.

Eurotux's client base has grown continuously and sustainably, a testament to the satisfaction of our clients with our services and the trust we've built with them.

From small to large businesses in Portugal and abroad, in various industries, from manufacturing to commerce to services - Eurotux's solutions can benefit organisations of all kinds.



## WHERE WE ARE





La Redoute



Stannah



Universidade do Minho



UNICRE®



eurotux



# TECHNOLOGY PARTNERS

Eurotux incorporates top-notch solutions into its services and products by collaborating with industry-leading companies and manufacturers that provide cutting-edge technologies.



# AWARDS & CERTIFICATIONS



**PME Excellence:** 2009, 2010, 2011, 2012, 2014, 2016, 2018, 2020, 2021, 2023



**PME Leader in:** 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2021, 2023, 2024



**Top 5% Best SMEs in Portugal**



**ISO 9001 Certification:** 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024



**ISO 27001 Certification:** 2022, 2023, 2024



**Recognised R&D Company Status 2024,** by the Agência Nacional de Inovação



**Systems Autonomy Partner** 2021, 2022 e 2023  
**Systems Autonomy Partner of the Year:** 2017  
**Infrastructure Partner of the Year:** 2016  
**Hardware Partner of the Year:** 2015



**Top Performer Portugal 2021,** by Sophos



**Top Revenue Reseller 2023,** by Eaton



**Youth Commitment Company 2024,** by DCH



**Certified in Well-being & Happiness 2024,** by the Academia da Felicidade



**Prompt Payment Commitment 2024,** by ACEGE

## BUSINESS ECOSYSTEM

### INVESTBRAGA

Eurotux is a proud partner of InvestBraga, with the Group's CEO serving as one of Braga's Business Ambassadors. In this role, he helps drive economic development and attract new investment to Braga and the surrounding region, strengthening the area's position as a hub for innovation and growth.

### ASSOCIAÇÃO EMPRESARIAL DO MINHO (AEMINHO)

As a member of AEMinho, Eurotux deepens its connection with businesses across the Minho region, boosting the visibility of its work and fostering meaningful local partnerships. Rooted in the region, Eurotux actively contributes to Minho's economic, social, and cultural growth while broadening its network of collaborations.

### COTEC PORTUGAL

Eurotux joined COTEC Portugal in 2024, becoming part of the country's leading business association dedicated to driving innovation and fostering technological cooperation. This partnership reinforces Eurotux's commitment to pushing boundaries and creating cutting-edge solutions.



# EUROTUX ECOSYSTEM

The Eurotux Ecosystem is our flagship event, created for IT professionals, technology managers, business leaders, and other key decision-makers.

The event focuses on exploring timely and relevant topics in IT management and strategy, helping organisations maximise the value of their technological infrastructure and stay ahead in a rapidly changing digital landscape.

## EUROTUX ECOSYSTEM



Power Ecosystem 2016  
**Eurotux em parceria com a IBM**



Eurotux Ecosystem 2019  
**IT-as-a-service: a solução para a sua empresa?**



Eurotux Ecosystem 2017  
**IT Monitoring: a clear vision of your infrastructure**



Eurotux Ecosystem 2023  
**IT-as-a-service a solução para a sua empresa!**



Eurotux Ecosystem 2018  
**Protect Your Data. Protect Your Business.**



Eurotux Ecosystem 2024  
**Cybersecurity-as-a-service**



# EUROTUX IN THE FUTURE

As we close 2024, another milestone in Eurotux's journey of sustained growth, we enter 2025 with a clear sense of purpose and confidence in our ability to deliver value to our clients and partners. With 25 years of expertise in technical excellence, innovation, and intelligent management, we are ready to embrace the challenges and opportunities of the future. Our strategy remains focused on sustainable growth, international expansion, and reinforcing Eurotux as a trusted provider of IT solutions tailored to our clients' unique needs.

The rising prevalence of cyberattacks has pushed organisations to prioritise their digital security strategies, increasing demand for specialised services like infrastructure management, server monitoring, backups, and incident recovery. The introduction of the NIS2 Directive has intensified this need, adding new regulatory requirements for IT system security and resilience. Eurotux is committed to helping businesses adapt to these changes, offering solutions that ensure legal compliance while safeguarding operations and enabling business continuity.

Looking ahead, 2025 brings significant IT and digital security opportunities. Our mission is to continue developing services that protect our clients' operations and enhance their efficiency and performance in an ever-changing digital world.

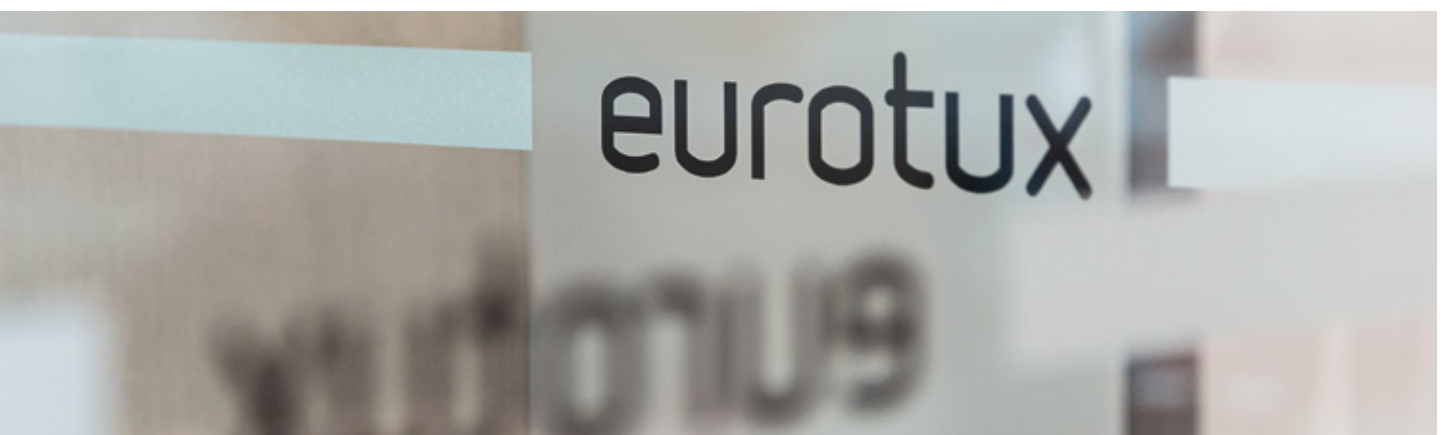
Sustainability will remain at the core of our strategy. We are committed to adopting responsible practices across our operations, reducing our environmental footprint, improving energy efficiency, and integrating solutions contributing to a greener, more sustainable future.

Expanding internationally also remains a top priority. We're focused on strengthening our presence in Brazil and the United Kingdom, where we see exciting growth opportunities. Demand for Managed Services and Cybersecurity continues to rise, and we are committed to delivering solutions that align with the specific needs of these markets while building strategic partnerships to strengthen our global presence.

Trust is at the heart of everything we do. It's the foundation of our relationships with clients, partners, and employees and will continue to guide us in 2025. As we navigate an ever-evolving industry, we remain committed to being a reliable and forward-thinking partner ready to tackle the challenges ahead.

**António Coutinho**

CEO do Grupo Eurotux





# eurotux

25 YEARS

## PORTUGAL

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